

COUNTY OF ERIE DIVISION OF PURCHASE MEMORANDUM

To: All Using Departments

From: Jamie Kucewicz, Buyer

Date: July 2, 2021

Subject: PEST MANAGEMENT PROGRAM

Bid No.: 217232-002

Effective Dates: Extended through October 31, 2023

Vendor #: 108666

Vendor: ASHLAND PEST CONTROL, INC.

406 Connecticut Street

Buffalo, NY 14213

Telephone: 716-884-7431

Pricing: per attached document



DIVISION OF PURCHASE

VALLIE M. FERRARACCIO DIRECTOR

June 18, 2021

Ashland Pest Control, Inc. 406 Connecticut Street Buffalo, NY 14213 Attn: Martha Muscarella

Re: Bid #217232-002 - "Pest Management Program"

Dear Ms. Muscarella:

Buyer

The County of Erie wishes to extend this agreement for an additional term, through October 31, 2023, under the same prices, terms and conditions as the original agreement.

Extension is provided for per paragraph 26, Page 5 of 6 of the "Instructions to Bidders". This offer is for your immediate consideration and acceptance. Please indicate below whether you agree to extend or do not wish to extend. Please respond within seven days upon receipt of this request.

After approval and execution by the County, a fully signed copy will be returned to you for your files.

Yes, I agree to extend

No, I do not wish to extend

Company Name: Ashland Pest Contro (Tire

Representative (Please print): WARTHA Muscovel Title: Pres

Signature: Color (22/202)

Sincerely,

James D. Kucewicz

Vallie M. Ferraraccio Director of Purchase



County of Erie

COUNTY EXECUTIVE
DIVISION OF PURCHASE

STANDARD AGREEMENT

This AGREEMENT, made as of the 13" DAY OF OCTOBER, 2017

by and between ASHLAND PEST CONTROL, INC.

of 406 CONNECTICUT STREET, BUFFALO, NY 14213

herein after referred to as the Contractor, and the County of Erie, a municipal corporation of the State of New York, hereinafter referred to as the County:

WHEREAS, in accordance with public open competitive bidding, sealed proposals were received and publicly opened by the County of Erie, Division of Purchase

for: PEST MANAGEMENT PROGRAM

WHEREAS, the bid of the Contractor submitted in accordance therewith, the sum of \$91,815.00.

was the lowest responsible bid submitted; and

WHEREAS, a contract is hereby awarded to the Contractor by the County, in accordance with the provisions therein contained; and

WHEREAS, the Notice to Bidders and Specifications make provisions for entering into a proper and suitable contract in connection therewith;

NOW, therefore, the Contractor does hereby for its heirs, executors, administrators and successors agree with the County of Erie that, the Contractor shall for the consideration mentioned, and in the manner set forth in Accepted Invitation to Bid No. <u>217232-002</u>, Specifications and Provisions of Law annexed hereto and forming a part of this contract, furnish the equipment and materials and perform the work and services described in the Accepted Bid for the above sum.

| \$7,651.25 | Paid monthly upon presentation of invoices. |
|--|--|
| | Upon delivery, completion and approval of the work, as per specifications. |
| Please refer to the Invitation to Bid agreement. | (Page 1) and the Instructions to Bidders which are part of this |
| IN WITNESS THEREOF, the partie year first above written. | es hereto have hereunto set their hands and seals the day and |
| COUNTY OF ERIE | CONTRACTOR: Ashland Pest Control, Inc. |
| Director of Purchase Date | Title Pres Date 10/13/17 |
| APPROVED AS TO FORM | |
| | |
| | |

Assistant County Attorney County of Erie, New York

Date



COUNTY OF ERIE

MARK C. POLONCARZ COUNTY EXECUTIVE DIVISION OF PURCHASE

INVITATION TO BID

Bids, as stated below, will be received and publicly opened by the Division of Purchase in accordance with the attached specifications. FAX bids are unacceptable. Bids must be submitted in a sealed envelope to:

County of Erie
Division of Purchase
Attention: JAMES D. KUCEWICZ, BUYER 716-858-6336
95 Franklin Street, Room 1254
Buffalo, New York 14202-3967

| NOTE: Lower left | hand corner of envelope <u>N</u> | MUST indicate the | ne following: | | | |
|---|--|--|---------------------|---|--|--|
| BID NUMBER: | 217232-002 | | | | | |
| OPENING DATE: | OCTOBER 12, 2017 | OCTOBER 12, 2017 TIME: 11:00 AM | | | | |
| FOR: PEST MAN | AGEMENT PROGP *** | | | | | |
| NAME OF BIDDER: | | ASHLAND PE 406 CONNE BUFFALO | CTICUT ST | alved gradelys , month with the property and the second of the second of the second of the second of the second | | |
| If you are submitting | other Invitations to Bid, eac | h bid must be er | nclosed in a separ | ate envelope. | | |
| | are affected to and made at to this Invitation to Bid: | a part of the bid : | specifications, and | part of any agreement | | |
| X EXHIBIT "B" EXHIBIT "C" EXHIBIT "C" N/A EXHIBIT "E" X EXHIBIT "F" X EXHIBIT "G" X EXHIBIT "H" X EXHIBIT "H" X EXHIBIT "P" 8 EXHIBIT "Q" | - Assignment of Public Co - Purchases by Other Loca - Construction/Reconstruct - Bid Bond (Formal Bid) - Bid Bond (Informal Bid) - Equal Pay Certification - Standard Agreement - Non-Collusive Bidding Co - MBE/ WBE Commitment - Insurance CLASSIFICAT - EXHIBIT "PBI" - Performa - Confined Space Program - NYS Prevailing Wage | al Governments Ition Contracts ertification FION "A" Ince Bond | or Special District | S | | |

(Rev. 1/00)

ERIE COUNTY OFFICE BUILDING, 95 FRANKLIN STREET, BUFFALO, NEW YORK 14202 (716) 858-6395

County of Erie

DIVISION OF PURCHASE NON-COLLUSIVE BIDDING CERTIFICATION

By submission of this bid, each bidder and each person signing on behalf of any bidder certifies, and in the case of a joint bid each party thereto certifies as to its own organization, under penalty of perjury, that to the best of his knowledge and belief:

- (1) the prices in this bid have been arrived at independently without collusion, consultation, communication, or agreement, for the purpose of restricting competition, as to any matter relating to such prices with any other bidder or any competitor;
- (2) unless otherwise required by law, the prices which have been quoted in this bid have not been knowingly disclosed by the bidder and will not knowingly be disclosed by the bidder prior to opening, directly or indirectly, to any other bidder or to any competitor; and
- (3) no attempt has been made or will be made by the bidder to induce any other person, partnership or corporation to submit or not to submit a bid for the purpose of restricting competition.

NOTICE

(Penal Law, Section 210.45)

IT IS A CRIME. PUNISHABLE AS A CLASS A MISDEMEANOR UNDER THE LAWS OF THE STATE OF NEW YORK. FOR A PERSON, IN AND BY A WRITTEN INSTRUMENT, TO KNOWINGLY MAKE A FALSE STATEMENT. OR TO MAKE A FALSE STATEMENT, OR TO MAKE A STATEMENT WHICH SUCH PERSON DOES NOT BELIEVE TO BE TRUE.

BID NOT ACCEPTABLE WITHOUT FOLLOWING CERTIFICATION:

| Affirmed under penalty of perjury this12t | h day of <u>October</u> , 20 <u>17</u> |
|---|--|
| TERMS DELIVERY DATE | AT DESTINATION <u>per contract/agreement</u> |
| FIRM NAMEAshland_Pest_Control, I | nc |
| ADDRESS 406 Connecticut Street | |
| Buffalo, NY | 7IP 14213 |
| AUTHORIZED SIGNATURE | Listarilla |
| TYPED NAME OF AUTHORIZED SIGNATURE | |
| TITLE President TEL | EPHONE NO. 716-884-7431 |

Hev 1/2000;

ERIE COUNTY OFFICE BUILDING, 95 FRANKLIN STREET, BUFFALO, NEW YORK 14202 (716) 858-6395

County of Erie DIVISION OF PURCHASE BID SPECIFICATIONS BID NO 217232-002

Ship to: Attention. Address:

Ship Via CW Date Required at Destination.

| NO. | QUAN -TITY | UM | CATALOG NO/DESCRIPTION | UNIT PRICE | TOTAL |
|--|---------------|--|---|---------------|-------|
| | | | Vendor to provide an integrated Pest Management Program at | | |
| | | | various Erie County buildings per the attached specifications | | |
| | | Land represents to the first the first to th | | _ | |
| | | | | | |
| Andrew (Andrews) | | | For questions regarding the services required, or service | | |
| | | | locations, please call Mark Leffler at (716) 858-8001 | | |
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NOTE: Bid results cannot be given over the phone. All requests for bid results should be submitted in writing or laxed to:

TOTAL NET BID \$91,815.05

ERIE COUNTY DIVISION OF PURCHASE

Freedom of Information Officer 95 Franklin Street, Rm. 1254 Buffalo, NY 14202

FAX #: 716/858-6465

| NAME OF | BIDDER | Ashland | Pest | Control, | Inc. | | | | |
|-------------|-------------|----------|----------|-----------|-------------|---------|----------------|----------------|--|
| (Rev. 9/95) | | | | | | | - | | |
| | FRIE COUNTY | OFFICE P | HIII DIN | G 95 FRAN | KLIN STREET | RUFFALO | NEW YORK 14203 | (718) 858-6305 | |

Eric County Department of Public Works Division of Buildings & Grounds - Rm. 1459 95 Franklin St. Buffalo, NY 14202

Service Contract Bid Specifications for an Integrated Pest Management Program for the control of Bed Bugs

Erie County Department of Public Works, Division of Buildings and Grounds, requires a vendor to provide monthly inspection and pest extermination services at various County facilities as listed in the enclosed specifications

This will be a two-year contract for the period November 1, 2017 through October 31, 2019.

ARTICLE I - GENERAL

- 1001 The inspection and pest management services to be performed by the contractor under this specification shall consist of furnishing all material, parts, labor, tools, and equipment necessary to provide complete control of Bed Bugs as described herein.
- 1002 Bidder is requested to quote price based on monthly inspections of all sites listed. Prior arrangements for inspections are to be scheduled at the mutual agreement of Department of Buildings and Grounds representative and the vanor
 - 1002a-Must provide hourly time and material cost.
- 1003 As part of this contract, vendor is to provide at no additional cost to the County: baits, traps (wind-up and glue), Bed Bug monitors and all necessary EPA / DEC listed and approved chemicals and pesticides
- 1004 Contractor will provide all MSDS sheets to the Dept of Buildings and Grounds for any chemicals or pesticides used in the elimination and control of 8ed Bugs in county buildings.
- 1005 The County reserves the right, upon (30) thirty days written notice, to terminate or suspend all or any part of the monthly services described herein when conditions or needs change, operation of a County facility is reduced or discontinued, or other similar circumstances take place. In the event of such termination or suspension, payments for monthly services shall be suspended without penalty. As such, if site conditions warrant, monthly service may be reinstated at the agreed upon monthly contract rate upon written notice from the Div. of Buildings and Grounds. Payments will be made only for that portion of monthly service rendered.

ARTICLE II - COMPETENCY OF BIDDER

- 2001 The hidder shall have had a qualified service organization in active operation for a minimum of five (5) years and be registered with the NY State DEC. The bidder shall have established Pesticide business registration and history of competent service experience in Bed Bug management as described in these specifications, and must have on its payroll sufficient qualified and certified personnel to guarantee satisfactory performance of this contract. Vendor will provide technicians that are NY State DEC Certified in Category 7A and 7F and follow Part 325 (latest revision) Rules and Regulations relating to application of pesticides.
- 2002 The bidder shall submit a statement that includes at least three (3) specific locations that have been serviced by the bidder and the dates during which Bed Bug control service has been performed. Consideration will not be given to bids submitted by an individual, firm, or corporation who has established on former projects, either government or commercial, an unsatisfactory record of performance in connection with inspection, or extermination of pests as herein described. The County reserves the right to determine the competency of contractors being considered for the award of this contract. The County will take into consideration all factors, which are deemed pertinent to the satisfactory execution of this contract.
 - 2003 The successful bidder will be required to provide proof of insurance as per requirements of Erie County

ARTICLE III - PAYMENTS

3001 - Payments in the amounts stipulated in the contract shall be made monthly in arrears, upon completion of service and submission of specified written reports and detailed invoices.

ARTICLE IV - FAILURE TO COMPLY

4001 – In the event that the contractor fails to perform in accordance with these specifications, or violates any of the provisions hereof, the County of Erie may, upon ten (10) days notice in writing to the contractor terminate this contract and engage the services of others to perform all work necessary. The cost of this work shall be at the contractor's expense.

ARTICLE V - SCOPE OF WORK

1001 – ASSESSMENTS: The work to be performed by the contractor under this specification shall consist of integrated pest management (IPM) and inspection services for commercial buildings as herein described. Vendor will take a pro-active approach for Bed Bug elimination on both interior and exterior areas in a low profile mode that does not draw undue attention to the service technicians. For the first (6) six months of this agreement the vendor will inspect monitor, previde appropriate Bed Bug extermination service and assess all listed locations and provide a written report to the Deputy Commissioner of Buildings and Grounds suggesting a continuing program of Bed Bug control for each site. The initial assessment survey will be done at each location noting structural deficiencies, potential problem sites and approximate locations of monitor/rodent stations. The survey will be conducted by a registered sanitarian with American Institute of Baking credentials to ensure that the IPM program conforms to sanitation requirements and good pest management practices. The consulting sanitarian, after assessing the site, will discuss the particulars of the location with the certified pest management professional (CPMP). The CPMP will be responsible for monitoring activity, inspecting all sites, and providing the appropriate treatment. After the initial six-month assessment period, the Division of Buildings and Grounds will make determination for continued monthly service on a site-by-site basis. The vendor will provide a written assessment report every (6) six months thereafter for each location outlining progress made, current status of infestation and recommendations.

5002 – WORKING HOURS: Preventive maintenance and inspection work under these specifications shall be performed after normal working hours established for the County of Erie, when the building is unoccupied, during evenings, and on weekends unless otherwise approved and arranged beforehand.

5003 – MONTHLY INSPECTIONS: Building areas should be visually inspected a minimum of (1) one time per month with attention to interior areas such as food service and vending areas, restrooms, maintenance closets, basements, shops, and trash collection and dock areas. Visual inspection of exterior structure including potential problem areas and known problem areas for signs of Bed Bug activity. Inspect for structural deficiency and note on the written monthly report for each site to be submitted with invoice.

5004 - EXCLUSION: Vendor will report to County, areas that need attention to limit the entrance of Bed Bugs into structure.

5005 - MONITORING. Glue boards and Bed Bug monitors will be used to identify species, monitor activity and degree of infestation, if present. They are to be used in areas where they cannot be readily touched. Bed Bug scent induced traps are only a monitoring device and are not to be used for elimination, per the manufacturer.

5005a. Bed Bug dogs may be used for detection. Dogs must be certified for use in this field.

Proof of Certification must be submitted at time of bid.

5006 - NON-PESTICIDE APPLICATIONS: Growth regulators / inhibitors may be utilized in highly sensitive areas to interrupt growth cycles if they are low toxicity (LD50) factor. It is understood that they are not as effective on new infestations introduced into a structure, and can take as long as one year, according to manufacturer, to achieve effective reduction. Tamper-resistant bait packages hidden in Bed Bug harborages are to be placed according to label directions.

5007 - NON-RESIDUAL APPLICATIONS: To be used where and when absolutely necessary to preserve the structural sanitation; health and well-being of the working environment. Such materials used for target pest with the lowest LD50 factor and lowest vapor pressure, applied strictly according to label directions to minimize potential undesired exposure. All materials used are to be NY State DEC registered, EPA approved, and applied by a NYSDEC Certified technician only. (Pyrathrums, pyrethroids and synthetics are known allergens and can trigger allergic reactions in sensitive individuals. Their use should be limited).

Note: Any and all materials or service is to be performed when there is no personnel in the structure; or within the confines of the problem area – provided it can be sealed and secured for the appointed time of 24-48 hours; or as specified on the label (WHICHEVER IS GREATER, where and if possible; otherwise, an initial non-chemical approach, then only if deemed necessary by the NYSDEC certified technician, the least toxic approach.)

5008 – RESIDUALS: To be used when and where necessary as determined by the licensed NYSDEC certified technician to maintain sanitary and healthy conditions in the work environment and to be applied only according to label directions, specifications and limitations. Once the target Bed Bug has been identified, make a proper application with the proper dilution of a residual being the lowest toxicity (LD50) factor, lowest vapor pressure, and specifically labeled for the target insect. Applications made using crack and crevice treatments will use wettable powder, pressurized aerosol, or emulsifiable concentrate

- 5009 DOCUMENTATION An IPM logbook with copies of labels, material safety data sheets (MSDS), location site maps, journal entry sheets, and maintenance log sheets shall be kept with the building engineer at each location. The logbook shall be provided and maintained by the vendor. Logbook shall contain all qualifying documents to meet Federal EPA, NY State DEC and local requirements as well as copies of certificates of insurance, applicators licenses, and pest management reports documenting all work accomplished and quantity and type of products used. It is the vendor's responsibility to maintain records and file annual reports as mandated by the Federal EPA and NY State DEC.
- 5010 EMERGENCY SERVICE: The contractor shall provide emergency service outside of normal established working hours for the trade on any day of the week, day or night, holidays included for problem infestations. The contractor shall provide a continuous telephone service where he can be reached twenty-four (24) hours, seven days each week, Sundays and holidays included in the event emergency service is required. Such emergency service is outside of the normal maintenance and inspection service specified in this contract and is to be billed separately at the appropriate astablished overtime rate with prior approval of the site Chief Engineer.
- 5011 ADDITIONAL WORK Any work required outside of the normal inspection and service specified herein, that was identified as being needed at time of inspection, may be completed with the prior approval of the site Chief Engineer. Such work to be billed separately with detail of labor hours.

*Please quote labor rate per hour to be charged for such service. Labor rate quoted to remain firm for the award period (see Article VII. 7002, 7003)

ARTICLE VI - SPECIAL NOTICE, BUILDING RENOVATIONS

6001 – The vendor is hereby notified that the Department of Public Works has engoing building renovations and modernizations in progress. Bidders are advised that certain buildings undergoing renovation during the contract period may be removed from the monthly IPM service requirement per Article i, Section 1005 and the monthly service charge will be suspended without penalty. At the conclusion of the renovation project, the vendor will upon written notice from the Division of Buildings and Grounds, resume monthly services per the terms of this specification, and the service charge reinstated.



MARK C. POLONCARZ COUNTY EXECUTIVE

DIVISION OF PURCHASE

TO

ALL BIDDERS

FROM:

James D. Kucewicz, Buyer

Erie County Division of Purchase

DATE:

October 3, 2017

SUBJECT:

ADDENDUM NO. 1

Erie County Bid #217232-002 Pest Management Program

The attention of all bidders is directed to the following changes in the above bid

The initial assessment survey does not need to be done by a registered sanitarian, as is stated in section 5001 of the bid specifications

Section 5001 has been changed to read as follows

ARTICLE V - SCOPE OF WORK

integrated pest management (IPM) and inspection services for commercial buildings as herein described. Vendor will take a pro-active approach for Bed Bug elimination on both interior and exterior areas in a low profile mode that does not draw undue attention to the service technicians. For the first (6) six months of this agreement the vendor will inspect, monitor, provide appropriate Bed Bug extermination service and assess all listed locations and provide a written report to the Deputy Commissioner of Buildings and Grounds suggesting a continuing program of Bed Bug control for each site. The initial assessment survey will be done at each location noting structural deficiencies, potential problem sites and approximate locations of monitor/rodent stations. After assessing the site, the certified pest management professional (CPMP) will be responsible for monitoring activity, inspecting all sites, and providing the appropriate treatment. After the initial six-month assessment period, the Division of Buildings and Grounds will make determination for continued monthly service on a site-by-site basis. The vendor will provide a written assessment report every (6) six months thereafter for each location outlining progress made, current status of infestation and recommendations.

ARTICLE VII - LOCATIONS, FREQUENCY, PRICING & PAYMENT

- 7001 Price to inspect and service all listed sites per requirements of these bid specifications. Monthly bid is based on an estimated use of (100) bait stations for the thirdeen locations. Such work to be performed monthly (unless noted otherwise) during the award period. Bidders are advised to make arrangements for site visits prior to bidding, to become familiar with each facility.
- 1 Aath Bidg. 95 Franklin. 523,282 Total Sq Ft., Monthly Service, Chf Engr. Mike Campanella- 856-7793
- \$ 3,205.10/mo. \$38,461.33/yr
- 2 Old Chty Halt 92 Franklin, 194.014 Total Sq. Ft. Monthly Svc. Chf. Engr. Jbe Toth 858-8024
- \$ 1 188 34 / ma \$ 14,260.03/yr
- 3 New Cnty Hail 25 Delaware, 27,750 Thtal Sq. Ft. Monthly Svc. Chi. Engr. Joe Toth. 858-8024
- \$ _169_97/mo \$ 2_039.63/yr
- 4. 120-134 W. Eagle, 112,467 Total Sq. Ft. Monthly Service, Chf. Engr. Paul Overfield 856-6368
- \$ 688.98 / mo \$ 8,267.79 / yr
- 5 77 West Eagle, 18,513 Total Sq. Ft Monthly Service, Cnf Engr. Joe Toth 858-2267
- \$__113.39/mo. S_1.360.71/yr
- 6. Health Contor 1500 Broadway, 22:553 Total Sq. Ft. Monthly Sve. Citl. Engr. Tracy Cichockin 658:2267
- s_ 138.14 / mo. s 1,657.65 / yr
- 7. Health Center 608 William St., 23,626 Total Sq. Ft. Monthly Svc. Mary Beth Pascall 858-8026
- \$ 144 71 / mo \$ 1,736.51/y
- 8 Youth Detention 766 E. Ferry, 62,287 Total Sq. Ft. Monthly Svc. Sandor Toth 858-6464
- \$_381.51/mo. \$ 4.578.09/yr
- 9. Fire Training Acad. 3359 Breadway, 12,750 Total Sq. Ft. Monthly Svc. Jim Banas. 681-7111
- \$ 78.09 / mo \$ 937.13 / yr

10. New Family Court 1 Niagara Plaza, 113,832 Total Sq. Ft. monthly svc. Mike Campanella 858-7793 \$ 697 22 / mo \$ 8,366.65' yr 11, HVAC Bidg Harlem Rd., 5459 Sq. Ft. monthly svc. Tracy Cichocki 858-2267 s 75.00 / mo. \$ 900.00 / yr 12 Central Police Services 45 Elm St 106,000 Total Sq. Ft. Sandor Toth 858-6464 s 649.25 cmo s 7,791.00/yr Ticor Bldg. Eagle and Franklin, 19,845 Total Sq. Ft. Joe Toth 858-6368 s 121.55 / mo s 1,458.61/v-Total Monthly Cost: \$ 7.651.25 / mo. \$ 91.815.05 / yr *7002 - Any additional work required and authorized will be charged at a labor rate per hour of: \$75.00 / hr. 7003 - Charge for Emergency Service List Labor Rates Per Hour: Saturday - \$ 112.50 Sunday - \$ 150.00 Holiday - \$ 200.00

NAME of BIDDER: Ashland Pest Control, Inc.



Addendum to Bid No. 217232-002 Proposed Services Description

Summary:

Months one to four

Inspection, fact finding, treatment as needed

Months five to six

inspection, monitor, treat and summary report

Months seven to twelve

Inspection, monitor, treat and summary report

As per bid instructions and requests, the initial services for initial quarter is to inspect and monitor all occupied areas suspect of inhabiting bed brigs, installing monitors both non-line and fure (SenSci). All monitors placed to be mapped to indicate location and for analysis. (All SenSci lures to be replaced minimally every quarter as per label.)

Inspection reports indicate results of inspections, recommendations and any deficiencies noted during monthly inspections. Any insects found reported to appropriate personnel indicating additional action required.

Bed bug treatment in areas noted positive for insects found during inspection with a residual product as indicated in bid (growth regulator as needed), labeled for bed bugs according to all restrictions and instructions. Reapplications after 30 days, or as product label indicates. Should a more restrictive insecticide be necessary to avoid potential chemical resistance development, to be performed when offices remain closed for minimally 24 nours (Friday or Saturday application) with the appropriate posting and notification

At mid-year (first six months) Company provide summary of information gathered with recommendations for discussion with appropriate personnel.

If any inspection and monitor placement is performed during regular working hours, every precaution will be taken to ensure minimal interruption of regular working routine. It would be advantageous to perform inspections during off hours to minimize interruption, and when bed bugs are likely to be visible since they are nocturnal.

Optionally. Ashland is examining the possibility of obtaining a bed bug sniffing dog with the corresponding training of a dog handling technician to further assist in locating bed bugs in areas not treated for proscribed time frame, and to assist in determining possible sources of bed bugs at anticipated cost of \$395.00 per hour.

Secondarity, in areas where no chemicals or insectioides have been sprayed or treated for minimum of time needed, the subcontracting services of a NESDCA (or similar) trained dog with handler at an additional expense of \$1500 to \$2000 per hour to inspect areas for evidence of bed bugs, optionally available.

Services performed using NYS DEC Certified trained Applicators possessing minimally 5 years experience. As technology advances to provide additional tools or training, company will provide information for County review or incorporation into program.

WBE APPLICATION NO. 549621

